## Investment Approaches



## CAREFULLY SELECTED INVESTMENT SOLUTIONS

We provide a range of investment solutions in each approach, all carefully researched and selected by our team of professionals. We've grouped these solutions by investment approach, to help you build well-diversified portfolios for your clients.



When constructing portfolios, we believe it's important to go beyond traditional asset allocation and include strategy diversification as well. Strategies are assigned to each category based on the role they play in the portfolio.

|                            |                              | WHY IN A PORTFOLIO  | WHAT IT IS   | WHAT TO EXPECT   |
|----------------------------|------------------------------|---|--|--|
| CORE<br>MARKETS            | Core Market<br>Exposure      | Participation in economic growth  | Broad market exposure mainly in stocks and bonds                 | Performance that will rise and fall with the markets                                   |
| TACTICAL<br>STRATEGIES     | Enhanced Return<br>Focus     | Take advantage of alpha opportunities                                   | Focused strategy attempting to beat an index, typically equities | Seeks excess returns relative to the broad market                                      |
|                            | Limit Loss<br>Focus          | Limit participation in large extended drawdowns                         | Dynamic equity exposure driven by discrete signals               | Seeks to limit losses in extended downturns, lagging returns in sudden market rebounds |
| DIVERSIFYING<br>STRATEGIES | Equity<br>Alternatives       | Manage equity risk with high return impact, especially in market crises | Trend-following managed futures, taking long and short positions | Works to provide market-crisis alpha; can lag equities for long periods                |
|                            | Bonds & Bond<br>Alternatives | Manage equity risk with low return impact                               | Bonds and other low-volatility strategies                        | Low variance of returns  |

## AssetMark, Inc.

1655 Grant Street 10th Floor Concord, CA 94520-2445 800-664-5345 Investing involves risk including the potential loss of principal. There is no guarantee that a diversified portfolio will outperform a non-diversified portfolio in any given market environment. No investment strategy, such as asset allocation, can guarantee a profit or protect against loss in periods of declining values. Commodities and futures trading is speculative and volatile and involves a high degree of risk. Trading in commodities and futures is not appropriate for all persons, as the risk of loss is substantial. Therefore, except for those considered to be bona fide hedgers, only risk capital should be used in futures trading. Mutual funds invest in a variety of investments, including equities, fixed income, securities, real estate securities, commodities and managed futures. There are general risks associated with these investments. These include but are not limited to security selection risk, asset class risk and risk inherent in various investment strategies that each mutual fund may employ. All rights in the Model Portfolios are owned by and vest in AlphaSimplex Group, LLC ("AlphaSimplex"). "AlphaSimplex" and "AlphaSimplex Group, LLC" are service marks of AlphaSimplex and are used with permission. DoubleLine® is a registered trademark of DoubleLine Capital LP. AssetMark, Inc. is an investment adviser registered with the Securities and Exchange Commission. Aris and Savos Investments are divisions of AssetMark. AssetMark Brokerage™, LLC, member FINRA, is an affiliate of AssetMark, Inc. and shares its address. ©2018 AssetMark, Inc. All rights reserved.

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